

SMALL BUSINESS EXCHANGE

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March 21, 2019

Mayor Garcetti and Los Angeles World Airports break ground on historic LAX airport train

The \$4.9 billion contract to build the Automated People Mover is the largest contract ever awarded in City history and is expected to create more than 2,000 construction jobs.



Mayor Eric Garcetti today broke ground on the Automated People Mover (APM), a train which will connect travelers directly to airport terminals and create new and convenient locations for passenger pick-up and drop-off outside the Central Terminal Area. The historic infrastructure project will transform public transportation, reduce traffic congestion, and deliver a world-class experience for travelers at Los Angeles International Airport (LAX).

The Mayor was joined by Councilmember Mike Bonin, Supervisors Janice Hahn and Mark Ridley-Thomas, Board of Airport Commissioners (BOAC) President Sean Burton and Los Angeles World Airports (LAWA) CEO Deborah Flint,

as well as community and labor leaders at the groundbreaking ceremony.

“Everyone traveling to or from LAX should have access to modern, reliable public transportation that gets them to their destination on time,” said Mayor Eric Garcetti. “The Automated People Mover is a historic investment in our city’s transportation infrastructure — a milestone that will create middle-class jobs, reduce traffic congestion, and deliver a world-class experience for travelers.”

Since taking office, Mayor Garcetti has guided forward a more than \$14 billion transformation of LAX that began in 2009. Mayor Garcetti’s historic infrastructure investments have

strengthened working families and the middle class. Under his leadership, unemployment has been cut in half and 212,000 new jobs have been created. Construction of the train is expected to create more than 2,000 jobs.

The train is the centerpiece of the Landside Access Modernization Program (LAMP), which also includes a Consolidated Rent-A-Car (CON-RAC) facility and associated roadway improvements. Once completed in 2023, the APM will connect with L.A. Metro’s light rail system.

“Connecting Metro rail with the airport is going to be a game-changer — for travelers, and for the people I represent who live near LAX,” said Councilmember Mike Bonin. “This project will take cars off of the road and improve the passenger experience by giving people a convenient, fast, and viable alternative to driving. This is great for the traveling public, great for airport neighbors, and it’s the next big step in moving Los Angeles and our airport forward.”

“Today Los Angeles celebrates a monumental stride forward for travelers, Angelenos, and LAX,” said Councilmember Joe Buscaino. “The APM will transform transportation to and from our airport improving the experience for the 50

million visitors to and from Los Angeles every year. Continued investment in our airport will result in continued returns for our residents, local businesses and more.”

Convenience, reliability and accessibility are at the heart of the project. Trains will arrive every two minutes, have wide doors for easy access, large windows for viewing, and plenty of hand holds and seats for those in need. Station platforms are open air and will have escalators, elevators, and moving walkways for quick access to the terminals. The trains will relieve traffic congestion and are expected to serve 30 million travelers annually from 2023.

“The Board of Airport Commissioners is committed to creating a world-class airport for Los Angeles, delivered in an innovative, efficient and fiscally-responsible manner,” said Sean Burton, President, Los Angeles Board of Airport Commissioners. “Our automated people mover will be the centerpiece of our LAX modernization, and I am excited to help celebrate the start of major construction on this project.”

“As we put shovels in the ground for the Automated People Mover project, we now have within sight, the monumental transformation of LAX

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Business Toolkit

The Struggle of Bidding Jobs

[Article was originally posted on www.acuity.com]

By John Lack,

As a former general contractor, I know the stressful feeling that comes as bid day approaches. You are busy finalizing the numbers to submit to the owner and making sure you have everything covered. In the days leading up to this, you are reviewing and comparing subcontractors' bids to make sure each proposal has everything it needs when one contractor stops and another picks up. For many contractors, late winter and early spring can be their busiest seasons for estimating projects.

Listed below are six areas a contractor may struggle with when bidding projects:

1. **Controlling Work Flow.** As mentioned above, late fall and early spring can be when many projects are going out for bids and contractors may get overwhelmed. They are hoping to get all the projects the estimator spent time and effort on, yet they are hoping they won't start all at once. That's a concern I have seen and experienced over the years. With project owners all wanting to dig ASAP when the frost is out of

the ground and contractors having limited resources and labor, some contractors may end up hoping some of those projects they estimated don't come through. This fear can cause estimates to become overpriced from the beginning.

2. **Field Experience.** Estimators with little or no field experience can struggle putting pricing together. Having hands-on job-site experience is a critical factor in estimating labor pricing. Setting up and tearing down can sometimes cost more than the work itself. For an estimator, degrees in no way trump proper field experience. When relying on books alone, an estimator can miss key elements on a bid, but education with field experience would be ideal.
3. **Incomplete Drawings.** Vague and incomplete project drawings should never escape the seasoned estimator. Even when requesting more information, it may not be clear, and the estimator might pad his bid to cover for unknowns. This can possibly put the contractor's pricing too high and cause him to lose the job.

■ Continued on page 11



Smart Ways TO WORK by Odette Pollar

When Quitting is the Right Thing To Do

Leaving individual performance issues aside, there are any number of variables that can affect your satisfaction at work. Mergers, acquisitions and wholesale management changes can turn an ideal job into a dead-end or boring one. Since all jobs have challenges and disappointments, how can you tell when it is time to leave?

Job Duties Change Radically

Often due to a reorganization or merger, your position alters and your daily duties differ dramatically from what they were initially. If those new duties are neither satisfying, interesting nor exciting, it may be time to make a change. If the new responsibilities are a downgrade of some sort or push you aside, there may be fewer opportunities to shine, grow, or be promoted. It may have become a dead-end for you. Look around first, however, for something that suits you better within your same company before jumping ship entirely.

Unethical or Illegal demands

You are on a work team and discover a design flaw that will cause your customers problems. You call attention to this and are told that meeting the delivery deadline is more important than the quality of the product. Or you sit on a team interviewing a candidate. During the later discussions, two of your team members

find the candidate unacceptable for arbitrary reasons, such as his or her weight or age and accompany that with jokes and nasty comments. When you report the situation, your company doesn't respond. Or, you learn that senior management condones the practice of promising attractive advantages and benefits but not delivering on those promises. Luring people by misrepresentation of the financial stability of the company or commitment to a division which later turns out to be ailing or dying.

The Organization's Values or Politics are Unacceptable

The culture within a company can alter radically with new owners or a new management team, resulting in a misfit. Your job may remain the same, but there may be a loss of status or privilege or reduction in responsibilities. You may find yourself suddenly being ignored or your ideas unacknowledged. When

values change, such as when profit outweighs ethics, or where volume becomes more important than quality, you may no longer be in alignment with the company.

Never Know What to Expect at Work

In a highly volatile industry or a fast-paced startup, you may find that you are asked to do whatever needs to be done but there does not seem to be much rhyme or reason to the assignments. If the tasks require different sets of skills, you may never feel that you learn anything thoroughly, or become comfortable with your skills. If you are in a constant learning curve and worry continually about failing and are under high stress with no end in sight, it sounds like a poor fit. New skill acquisition in a learning organization is different from being overwhelmed with no end in sight.

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Access to Capital

Ready to Grow Your Business?

How to Build Business Credit on a Shoestring Budget

By Marco Carbajo,

Many businesses start on a shoestring budget so it can be challenging to build the business credit you need to expand your business. But every business has to start somewhere and building your business credit can be done with the right action plan to guide you.

In this article we'll cover how to build business credit without cash flow coming into your business.

The first place to start is with your existing operating expenses. Did you know the payments you already make on a monthly basis for expenses such as your business phone line, internet and utility accounts, can be reported to a business credit reporting agency? Unfortunately, many of these service providers do not report your company's monthly payments to the business credit reporting agencies, so you don't get the benefit of paying these bills on time.

The good news is there are data reporting services that allow small business owners to link their eligible accounts and have the payment history automatically report to a business credit reporting agency. This allows you to have this information reported to one or more of the business

credit agencies which will build and improve your business credit reports.

As you know an established business credit report and score may lead to better rates and terms for business credit cards, lines of credit or loans from banks, card issuers and lenders.

By starting with your operating expenses, you can start establishing business credit history for payments you're already making every month but never get credit for. It's alarming how many small business owners don't realize that utility accounts and other operational expenses such as these never get reported.

It's important to note that this can only be accomplished if the business phone line, internet and utility accounts are set up in the company's name. This is obviously an essential part of establishing a separation between you and your business. As you know, keeping all aspects of how you structure and operate your business completely separate also helps you manage your taxes more efficiently.

Failing to separate your personal and business accounts leads to an accounting nightmare during tax time. To protect your personal assets, it's critical to separate your personal accounts,

funds, expenses, and debt from those of your business, or you may surrender the legal protection that an entity structure offers.

Here are several operating expenses that can help build business credit:

Business phone line – There is no one-size-fits-all solution when it comes to setting up an ideal phone system for a business. Whether a mobile phone, VoIP or other type of phone service, be sure to establish the account in your company name.

Printing & Copying – Do you use print & copy services on a regular basis? Did you know you can set up a corporate account with a printing service provider? Many office supply companies offer net 30 accounts which can be a useful trade reference on future business credit applications.

Web hosting – Paying for web design, webhosting, domain names, and other services related to your company's online presence should be purchased in the company's name. Web hosting is an ongoing expense that can be used as a valuable trade reference.

Marketing & Advertising – Promoting a company's products and/or services via advertising

is a sizable expense that is incurred by every business. Many advertising companies offer special financing terms for major promotions and monthly billing options.

Building business credit with low cash flow doesn't have to be a difficult process if you take advantage of your existing expenses and ensure the business gets credit for it. It's simply a matter of taking action, setting up accounts in the company's name, and linking those accounts with a data reporting service.

About the Author:

Marco Carbajo is a business credit expert, author, speaker, and founder of the Business Credit Insiders Circle. He is a business credit blogger for Dun and Bradstreet Credibility Corp, the SBA.gov Community, About.com and All Business.com. His articles and blog; Business Credit Blogger.com, have been featured in 'Fox Small Business', 'American Express Small Business', 'Business Week', 'The Washington Post', 'The New York Times', 'The San Francisco Tribune', 'Alltop', and 'Entrepreneur Connect'.

SOURCE: www.sba.gov



California Sub-Bid Request Ads



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bryan Jones
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE Firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Gold Street Median Removal Project
Contract No. C0646**

**Owner: Santa Clara Valley
Water District**

Engineers' Estimate: \$175,000.

BID DATE: March 27, 2019 @ 2:00 PM

Items of work include but are not limited to:

Striping, Traffic Control, Grinding, Asphalt and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

NORTH CITY PURE WATER FACILITY

Owner: City of San Diego

Location: San Diego, CA

Bid Date: April 3, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Aggregates, Drilled Concrete Piers, Landscaping, Geotextiles, AC Paving, Decorative Concrete Paving, Curb & Gutter, Fencing, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Welding, Structural Steel, Steel Decking, Metal Stud Framing & Drywall, Miscellaneous Metals, Decorative Metal Stairs & Railings, Wire Rope Decorative Metal Railings, Cabinetry, Waterproofing, Insulation, Metal Wall Panels, Composite Wall Panels, Roofing, Sheet Metal, Metal Doors/Frames/Hardware, Wood Doors, Access Doors, Overhead Coiling Doors, Aluminum Storefront, Glazing, Skylights, Louvers, Acoustic Plaster Systems, Ceramic Tiling, Acoustical Panel Ceilings, Flooring, Terrazzo Flooring, Tile Carpet, Metal Faced Acoustical Panels, Sound-Absorbing Wall Units, Painting & Coatings, Signage, Toilet Compartments, Toilet Accessories, Fire Protection Specialties, Metal Lockers, Window Treatments, Lab Casework, Dumbwaiters, Elevators, HVAC, Equipment, Cranes & Hoists, Electrical and Instrumentation, Cathodic Protection.

Plans and Specifications: Contract Documents may be obtained free of charge by visiting the City's website: <http://www.sandiego.gov>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



California Sub-Bid Request Ads

CAHILL CONTRACTORS LLC
requests bids from Certified SBE Subcontractors and Suppliers
for the following SELECT trades:

Driven Piles / Elevators / Solar Hot Water (Design-Build) / Photo Voltaic (Design-Build) /
Fire Sprinklers (Design-Build) / Fire Alarm (Design Only) / Exterior Building Maintenance (Design-Build)

MISSION BAY SOUTH BLOCK 9 - EARLY TRADES
410 China Basin Street, San Francisco, CA 94158

This is an OCII project with prevailing wage and construction workforce requirements.

BID DATE: 4/19/19 @ 12 PM

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Will Scott

Sub-Bids Requested From MBE, DBE, WBE Subcontractors & Suppliers for:

OWNER: COUNTY OF HUMBOLDT DEPARTMENT OF PUBLIC WORKS
MITCHELL ROAD (C4J090) AT P.M. 1.15 STORM DAMAGE PROJECT
PROJECT NO.: FEMA 4301-DR-CA PW 1029
CONTRACT NO.: 217300
BIDS OPEN: MARCH 26, 2019 AT 2:00 PM

Trades Solicited:

ASPHALT, PILINGS, CONCRETE & CEMENT, REINFORCING BAR SECTION, GUARD RAILINGS & BARRIERS,
TRAFFIC CONTROL SYSTEM, PLANE ASPHALT CONCRETE, ASPHALT CONCRETE, FURNISH & DRIVE PILING,
REINFORCING STEEL, METAL BEAM GUARD RAILING, CONCRETE BARRIER, PAVEMENT MARKING, SURVEYOR,
LAND SURVEYING

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Dane Christiansen • Email: danec@srco.com or estimating@srco.com

Sub-Bids Requested From MBE, DBE, WBE, SBRA and LSAF Subcontractors & Suppliers for:

OWNER: STATE OF CALIFORNIA - DEPARTMENT OF WATER RESOURCES
1416 NINTH STREET, ROOM 418, SACRAMENTO, CA 95814
WATER SUPPLY SYSTEM PHASE 2C- BOOSTER PUMP STATION AND WATER STORAGE TANK
WR SPECIFICATION NO. 19-02 CONTRACT NO. C51584
LOCATION: PORTERVILLE, CA
BIDS OPEN: APRIL 3, 2019 AT 2:00 PM

Trades Solicited:

MISC SUPPLIERS, LANDSCAPING & NURSERY, SAND & GRAVEL, ASPHALT, CONCRETE & CEMENT, LUMBER,
PAINT, PIPE, FENCING, BUILDING MATERIAL, TOOLS, CONSTRUCTION STAKING, CONSTRUCTION AREA SIGNS,
TRAFFIC CONTROL SYSTEM, ROADWAY EXCAVATION, GRADING, STRUCTURE EXCAVATION, STRUCTURE BACK-
FILL, AGGREGATE SUBBASE, AGGREGATE BASE, ASPHALT CONCRETE, PAVING ASPHALT (ASPHALT CONCRETE),
MINOR CONCRETE STRUCTURE, CONCRETE BLOCK & MASONRY RETAINING WALL, REINFORCING STEEL,
WATERPROOFING, LUMBER & TIMBER, CLEAN & PAINT STEEL, CONCRETE CURB & SIDEWALK - MISC, FENCING,
TRAFFIC ENGINEER, SURVEYOR, ELECTRICAL, BOTTOM DUMP TRUCKING, TRUCK BROKER, TRUCKER, SMALL
STRUCTURES, LAND SURVEYING, CRANE WORK, RETAINER WALLS, MASONRY, CONSTRUCTION EQUIPMENT
RENTAL, HEAVY EQUIPMENT RENTAL, DEMOLITION.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

KIEWIT-PARSONS A JV

Foothill Gold Line Extension Phase 2B – Revised Proposal
Metro Gold Line Foothill Extension Construction Authority, Owner
Request for Proposal – Notice of Interest
Email : FoothillSBE@Kiewit-Parsons.Com
Request for sub-quotes DBE, MBE, WBE, SBE, SBRA, LSAF, HUBZone

Kiewit-Parsons a JV ("KPJV") is preparing a **revised** proposal for the Foothill Gold Line Extension Phase 2B project and is seeking sub-quotes from all qualified Small Business Enterprises and all other business enterprises to perform as subcontractors, material contractors and suppliers. SBEs must provide evidence of SBE certification by the State of California Department of General Services ("DGS"), the Los Angeles County Metropolitan Transportation Authority ("Metro"), the City of Los Angeles – or any other recognized body acceptable to the Authority.

Foothill Gold Line Extension Phase 2B is a Design-Build project for Metro Gold Line Foothill Extension Construction Authority ("Authority") and includes the systems and fixed facilities between Phase 2A terminus (near the boundary of the City of Azusa and the City of Glendora) and Montclair Station (but could end at Pomona Station if Authority does not exercise the "Montclair Option"). Therefore, project would include, but not be limited to 9.1-miles of double light rail main track from the City of Azusa to the City of Pomona with an additional option to extend to the City of Montclair. The work includes 18- ea new bridges, improvements to the existing culverts, retaining walls, sound walls, embankments, drainage systems, storm water management, traffic signals, landscaping and train control systems. In addition, 6- ea new at-grade stations, utility relocations, an overhead contact system (OCS), grade crossings, and adjacent roadway and traffic improvements is also part of the project. The existing freight line running through the corridor will be relocated along with 1.9-miles of Metrolink commuter rail track and corresponding signal systems.

KPJV will be requesting sub-quotes for various areas of work listed in, but not limited to, the scope categories below. All firms interested in providing a sub-quote in their respective areas of work or specialty, must provide a notice of interest to receive a bid package as instructed below.

Architectural • Civil • Mechanical • Utilities
Professional Services • Environmental • Construction Site Services

If you are interested in providing a sub-quote for this project, please contact us at the e-mail address noted below no later than 4:00pm PST, **Friday, March 29, 2019**. Responding firms will then be issued an "Invitation to Bid" second week of April for **response by April 29, 2019**, with bid instructions and project information through KPJV's online bid system, SmartBidNet (at no cost to you). Plans and specifications will also be available for review at the address listed below if requested. If you submitted a prior proposal in September 2018 and wish to provide revised pricing or confirmed previous pricing, please confirm your continued interest at the e-mail address below.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. KPJV will reimburse bond premiums. This is a prevailing wage job pursuant to the provisions of Section 1773 of the State Labor Code. KPJV is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. KPJV will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

KPJV intends to conduct itself in good faith with all SBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact us at the e-mail address below.

Kiewit-Parsons a JV
10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816 • Fax: (562) 946-3823
Email : FoothillSBE@Kiewit-Parsons.Com

"KPJV is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission
Southeast Water Pollution Control Plant - Power Feed & Primary Switchgear
Contract No. WW-662
BID DATE: April 18, 2019 at 2:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on:

General Building Contracting, General Engineering Contracting, Structural Steel Contractors, Reinforcing Steel Contractors, Drywall Contractor, Insulation/Acoustical Contractor, Hazardous Materials Contractors, Landscape Contractor, Heating, Ventilation, Air Conditioning, Earthwork & Paving, Electrical Contracting, Plumbing, Painting/Waterproofing Contractor, Roofing Contractor, Concrete/Related Services, Fire Protection Contractor, Glazing Contractor, Concrete Contractor, Doors, Gates, and Activating Devices, Construction Clean-up, Metal Products Contractor, Scaffolding Contractor, Trucking & Hauling, Doors & Door Parts, Glass, Mirrors, & Windows, Construction & Building Materials, Pipes, Valves & Fitting Supplies, Concrete Delivery &/ or Pumping, Surveying (Land & Aerial), Photography Services

Please visit www.sfwater.org/bids/bidlist.aspx for more information. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



California Sub-Bid Request Ads



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from all interested firms, including certified DBE's for Fireproofing of Steel Beams, Painting/Coating and Spray on Acoustical on the Westside Subway Extension Section 1 project. Owner: LACMTA (Metro). Contract No. C1045. **Bid Date: April 15, 2019 at 2:00pm.**

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at the following links:

RFP 079WS Fireproofing of Steel Beams <https://skanskausa.sharefile.com/i/icefd5a586884ec9a>

RFP 082WS Spray on Acoustical <https://skanskausa.sharefile.com/i/i4ad11689c1c4379a>

RFP 083WS Painting/Coating <https://skanskausa.sharefile.com/i/i83156b1f9a6412a9>

Pre-Bid Meeting: Tuesday, April 2, 2019 at STS Office, 5055 Wilshire Blvd., Los Angeles, CA 90036.

Meeting is not mandatory, but highly recommended.

Please register if attending on Eventbrite-

Fireproofing and Spray on Acoustical at 10am: <http://bit.ly/STSPrebidApril2>.

Painting at 9am: <http://bit.ly/paintingRFP>

Should you have any questions or desire to quote on this project, please contact Teresa Maxwell, DBE Coordinator at 213.598.2237 or teresa.maxwell@skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at www.skanska-traylor-shea.com. Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.

When Quitting is the Right Thing To Do

Continued from page 2

Your Industry or Company is Unstable

If your industry is unstable, in radical transition, or its very survival in question, you may choose to unhitch your wagon from the train. In order to make an intelligent decision about such a serious move, you should not rely solely on the bulletins your company puts out. Keep up on the competitive information and economic trends of your industry overall. Technological changes which can impact healthy industries must also be watched. Business journals, trade publications, and sometimes a good news magazine will help deliver this information.

Your Field Has Changed, But You Have Not

It is not only industries that change, but positions and entire job categories. Think about the changes in commercial graphic design. Free-hand art and illustration skills are required much less often now. Designers are now required to use computer aided graphics software. And printers are heavily impacted. They no longer shoot plates; they print straight from a disk. Strippers who work on print negatives are no longer needed. Smaller print shops are going digital or out of business. If you are unable or are unwilling to learn new skills, the writing is on the wall. Be proactive and begin your job search or gain new skills which will allow you to grow and thrive.

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is Surviving Information Overload. Email to share your comments, questions and suggestions: odette@SmartWaysToWork.com.

Visit us at:

www.smartwaystowork.com

call: 1-800-599-8463.



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Eric Allred

Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

REPAIR & RESURFACING OF OTIS DRIVE FROM PARK STREET TO BROADWAY AND PACIFIC AVENUE FROM MAIN STREET TO FOURTH STREET

Federal Project No. STPL-5014(041), DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 5%

OWNER: CITY OF ALAMEDA,

950 West Mall Square, Alameda, CA 94501

BID DATE: March 27th, 2019 @ 3:00 P.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Electrical, Emulsion Supplier, Minor Concrete, Striping, Traffic Control Systems, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:17pa55wd@pub.gallagherburk.com> (if prompted the username is <ftp://desilvagates.com> and password is [17pa55wd](ftp://17pa55wd)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (510) 261-0478 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an equal opportunity/affirmative action employer.

Request for Quotes from Certified DBE Subcontractors and Suppliers
Project: Centennial Corridor Mainline Project, Project No. NCIP 5109 (251)
Owner: City of Bakersfield
BID SUBMITTAL DATE: March 28, 2019 at 11:00 AM

Request for quotes from Certified DBE Subcontractors and Suppliers for the following, but not limited to scopes of work: Aggregates, Asphalt Dike, Asphalt Paving, Bridge Bearing Pads, Bridge Deck Drainage System, CIDH Pile, Clean and Paint Bridge Railing, Clearing and Grubbing, Cold Plane AC, Concrete Barrier, Construction Area Signs, Decomposed Granite, Electrical, Fencing and Railing, Formliner, Guardrail, Hydroseed, Jacking Superstructure, Joint Seal Assemblies, Masonry Soundwall, Minor Concrete, Miscellaneous Iron and Steel, Miscellaneous Metal, MSE Wall Materials, Noise and Vibration Control, Overhead Signs, PCC Supplies, Post Tensioning CIP Concrete, Precast Manholes, RCP Pipe, Ready Mix Concrete, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Slope Paving, Street Sweeping, Striping, Survey, Textured Concrete.

PLEASE SUBMIT QUOTES BY FAX TO (760) 471-4860 OR EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications can be downloaded, at no cost from City of Bakersfield PlanetBids Portal website: <https://www.planetbids.com/portal/portal?CompanyID=14660&BidID=57417> (registration required). Additionally, plans and specifications are available at Flatiron's San Marcos, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 16% DBE Goal. In addition to request for participation from Certified DBE subcontractor's suppliers, Flatiron/Griffith, a Joint Venture ("Flatiron/Griffith") requests Non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Non-DBE Subcontractors, please indicate lower-tier DBE participation offered on your quote as it will be evaluated with your price.

Flatiron/Griffith, a Joint Venture ("Flatiron/Griffith") analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron/Griffith, a Joint Venture ("Flatiron/Griffith") or any prior course of dealing between Flatiron/Griffith and a bidder, and unless waived in writing by Flatiron/Griffith, Flatiron/Griffith reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron/Griffith in the amount of 100 percent of the bid to Flatiron/Griffith. Flatiron/Griffith will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety.

Flatiron/Griffith, A Joint Venture

1770 La Costa Meadows Drive, San Marcos, CA 92078

Phone (760) 916-9100 / FAX (760) 471-4860

Email: SoCalBids@flatironcorp.com

Point of Contact: Veronica Garcia, Estimating Admin.

WE ARE AN EQUAL OPPORTUNITY EMPLOYER



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

John Muir Parkway Extension – Phase II

CIP Project No. 336-31683

City of Brentwood

BID DATE: April 4, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Sawcut, Traffic Control, Clearing & Grubbing, Sawcut & Grind Pavement, SWPPP, Geogrid, Minor Concrete, Roadside Sign, Striping & Marking, Survey Monuments, Storm Drain, Bio Treatment Swale, Water System, Cathodic Protection, Fire Hydrant Assembly, Landscape & Irrigation, Fiber Optic Vaults, Lines and Trenches, Electrical, Fencing, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Roadway Excavation and Minor Concrete Paving

Hwy 680 San Jose/Milpitas

Santa Clara County

Caltrans #04-0J6604

BID DATE: April 9, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Temporary and Permanent Erosion, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temporary Crash Cushion, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation (Aerially Deposited Lead), Haul & Dispose Type Com, Z-2, & Z-3 ADL, Check and Test Existing Irrigation Facilities, AC Dike, Minor Concrete, Roadside Signs, Maintain Traffic Management Systems, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.





SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 35 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com

Women Entrepreneurs are Increasingly More Diverse and Educated Compared to Men

Guidant Financial and LendingClub Release 2019 Women in Business Report



WOMEN IN BUSINESS

Guidant Financial and LendingClub teamed up to survey more than 2,700 current and aspiring small business owners nationwide. We've gathered insights about female entrepreneurs including current trends, top challenges, and strongest motivations.

CONFIDENCE IN POLITICAL CLIMATE

Confidence Level	Percentage
1	4%
2	3%
3	5%
4	6%
5	13%
6	14%
7	14%
8	17%
9	8%
10	16%

MOTIVATION FOR OPENING A BUSINESS

- 1 WANTED TO PURSUE MY OWN PASSION
- 2 READY TO BE MY OWN BOSS
- 3 OPPORTUNITY PRESENTED ITSELF
- 4 DISSATISFACTION WITH CORPORATE AMERICA
- 5 LAID OFF/ JOB OUTSOURCED

TOP 6 CHALLENGES FOR SMALL BUSINESS OWNERS

Challenge	Percentage
Lack of capital/cash flow	35%
Marketing/advertising	16%
Time management	14%
Administrative work (bookkeeping, payroll, etc.)	12%
Recruiting/retention of employees	11%
Managing/providing benefits	6%

HAPPINESS LEVEL

Happiness Level	Percentage
1	1%
2	1%
3	1%
4	2%
5	7%
6	7%
7	12%
8	22%
9	15%
10	33%

AGE RANGE

Age Range	Percentage
Boomers	52%
Gen X	29%
Millennials	19%

RACE

Race	Percentage
Caucasian	45%
African American	22%
Hispanic	12%
Asian	9%
Native American	2%
Prefer not to answer	9%

HIGHEST LEVEL OF EDUCATION

Education Level	Women (%)	Men (%)
High School/GED	28%	36%
Associates Degree	22%	16%
Bachelor's Degree	28%	29%
Master's Degree	18%	15%
Doctorate	4%	4%

TOP 5 SMALL BUSINESS INDUSTRIES

- 1 HEALTH/BEAUTY/FITNESS
- 2 FOOD/RESTAURANT
- 3 BUSINESS SERVICES
- 4 GENERAL RETAIL
- 5 EDUCATION

MOST POPULAR FINANCING METHODS

Method	Percentage
Cash	36%
Friends & Family	17%
ROBS	11%
Line of Credit	10%
Unsecured Loan	9%
SBA Loan	6%

71%

OF ALL RESPONDENTS SAID THEIR BUSINESS WAS CURRENTLY PROFITABLE.

+ 3% year over year

Guidant Financial and LendingClub are small business financing experts committed to making access to capital seamless and affordable. They've provided access to a total of \$4.5 billion to thousands of individuals pursuing business ownership. The above data is based on their Small Business Survey. Between November 6, 2018 and November 16, 2018, Guidant Financial and LendingClub conducted an email survey of more than 2,700 male and female small business owners and aspiring entrepreneurs from the continental U.S., Alaska, and Hawaii. Ages of respondents ranged from 18 to over 70.



A survey conducted by small business financing company Guidant Financial and online credit marketplace LendingClub Corporation (NYSE: LC) reveals how female entrepreneurs and small business owners increasingly differ from their male counterparts. The companies teamed up to survey more than 2,700 current and aspiring small business owners across the nation.

“The data clearly shows that women entrepreneurs are younger and more educated, plus more resourceful in where they find funding,” said David Nilssen, CEO of Guidant Financial. “We anticipate that business ownership by women will continue to grow and evolve in exciting new ways.”

Key findings include:

- 25 percent of female small business owners are African-American. Only 14 percent of male small business owners are African-American.
- Women entrepreneurs skew younger than their male counterparts.
 - o 52 percent of females surveyed were over the age of 50, compared to 59 percent of men.

- o 29 percent of females surveyed were between 40 and 49, compared to 24 percent of men.
- o 19 percent of females surveyed were under the age of 40, compared to 17 percent of men.
- Nearly 3 out of 4 (72 percent) of female small business owners have pursued higher education, compared to 65 percent of their male counterparts.
 - o 38 percent more women than men have Associate's degrees.
 - o 20 percent more women than men have Master's degrees.
 - o 3 percent more men than women have Bachelor's degrees.
 - o Both 4 percent of male and female small business owners have Doctorate degrees.

- Women are 48 percent more likely to be concerned about the effects of the political climate on small business than men.

- Female ownership in health, beauty, and fitness businesses increased 55 percent year over year, while food-related businesses and restaurants increased by 45 percent year over year.
- The most popular industries for women-owned small businesses:
 - o 1) Health, beauty, and fitness
 - o 2) Food-related and restaurant
 - o 3) Business services
 - o 4) General retail
 - o 5) Education
- 36 of women small business owners use cash to get their business off the ground, compared to 32 percent of men. Funding from friends and family is the next most popular form of financing for women, at 17 percent compared to men's 11 percent.

Methodology

Between November 6, 2018 and November 16, 2018, Guidant Financial and LendingClub conducted an email survey of more than 2,700 male and female small business owners and aspiring

entrepreneurs from the continental U.S., Alaska, and Hawaii. Ages of respondents ranged from 18 to over 70.

About Guidant Financial

Headquartered in Bellevue, WA Guidant Financial helps business owners secure financing to start, buy or grow a business. An industry leader in business and franchise financing, Guidant works with new and existing entrepreneurs to identify, evaluate and deploy customized financing solutions. Their services include, but are not limited to, 401(k) business funding, SBA loans, unsecured credit, and portfolio loans. In total, Guidant has helped over 20,000 entrepreneurs in all 50 states to invest more than \$4 billion in funds to start small businesses, resulting in more than 85,000 U.S. jobs created. Visit Guidant on the web at guidantfinancial.com.

About LendingClub

LendingClub was founded to transform the banking system to make credit more affordable and investing more rewarding. Today, Lending-

Programs That Provide a Model for Construction Recruitment

[Article was originally posted on www.constructconnect.com]

By Holly Welles

The construction industry is in growth mode across the globe. Construction output is projected to grow 85% by 2030, highlighting the ever-increasing opportunities for professionals in the field. At the same time, there is a lack of skilled laborers, and those same construction companies state they have a hard time filling positions.

Fortunately, there are some programs that provide a model for construction recruitment. Finding or training skilled workers sometimes requires thinking outside the box to attract new workers to a booming industry. From conducting local outreach to speaking to underrepresented groups, here are a few ideas that provide an excellent path forward.

Attracting Women

Construction work has traditionally been a male-oriented job, but more women are moving into the industry because of the excellent pay and schedule flexibility. Women make up only 9% of the construction industry and 3% of construction laborers, so there's a lot of room for growth in the number of female employees.

Innovative programs include Nontraditional Employment for Women, or NEW, a New York-based organization that recruits and trains local women for city construction unions. Recently, NEW was able to boast that women represent more than 6% of the region's union construction workers.

Many women who might otherwise find success in the construction industry simply lack the exposure or support to pursue these opportunities. Programs like NEW educate recruits about potential career trajectories and prepare them to break down barriers that have traditionally barred women from the construction site.

Hiring Veterans

When military veterans get out of the service, their old jobs aren't typically waiting for them. Many may have gone into the military after high school and are looking for a new career path. Interestingly, the Department of Labor forecasts that the construction industry will need to hire 240,000 workers annually in light of current demand. A similar amount of veterans re-enters the private sector each year. How can companies take advantage of this match-up?

Higher education isn't for everyone, so construction companies offering on-the-job training for veterans have an opportunity of attracting skilled employees with a strong work ethic. Military veterans may already have experience servicing heavy equipment as mechanics and fit well into a variety of jobs, such as operating dozers or articulated trucks.

One program aimed at translating the skills of former military personnel into the building industry is Helmets to Hardhats. This national non-profit connects veterans to federally-approved apprenticeship programs, creating specialized professionals with little to no prior construc-

■ Continued on page 11



Image by skeeze from Pixabay

Smaller Projects in Rural and Mid-Size Regions Attracting Funding From New Sources

[Article was originally posted on www.constructconnect.com]

By Mary Scott Nabers,

Cities and counties have common problems throughout the U.S. And, these common issues are opening up a new marketplace that is catching the attention of investors and contractors. There's definitely a trend developing here.

Public officials at the state and local levels of government are seeking alternative sources of funding to deal with thousands of infrastructure issues that threaten their economy and the well-being of citizens. Large cities and counties have no trouble finding interested private-sector investors. That's not been the case, however, for small communities and rural areas in most states. That is now changing.

The trend that is turning heads is occurring in smaller cities, counties, healthcare districts, community colleges, and school districts. It's here where local companies, nonprofits, universities, and regional banks are partnering with government leaders to ensure sustainability, boost the local economy, provide affordable housing and increase public safety resources.

The trend is just emerging...but it is noticeable. It is surprising local firms that are being asked to bring funding to projects that interest them. It

is delighting some banking groups that like this type of investment and it is catching the attention of a few large investment funds. These types of partnerships are atypical and most are structured specifically to conform to local norms. Unless something significant changes, alternative funding of this type will soon become the norm in smaller cities and counties for many types of critical projects. Sourcing funding locally or regionally for smaller sized projects is definitely a new trend.

The smaller projects, usually under \$50 million, and the various engagement models have some commonality with large P3 projects but they are also quite different in many cases. Regardless, this new marketplace should not be overlooked by government contractors because big changes are occurring.

One example of how funding issues can impact citizens is occurring in Louisville, Kentucky. Just this week, the city council tabled action on issuing nearly \$83 million in bonds for projects approved in the previous budget. That's because the city faces a \$35 million budget deficit and elected officials are hesitant to take on any additional distractions or debt. One of the projects the city has delayed is an \$18.2 million project for metro street paving and repairs. A \$2.84 million project related to capital improvements in

the city's Hall of Justice is on hold. Another \$10 million project that included a multi-sports complex for the community is stalled.

One very positive example of community involvement has occurred in far West Texas. In the Midland/Odessa area, the Permian Basin region in Texas, oil, and gas firms have come together to create what is called the Permian Partnership. This coalition of private-sector firms has committed to invest approximately \$100 million locally to help regional leaders address critical infrastructure projects that will include road improvements, affordable housing, school facilities, water resources, healthcare, and more. The projects will be somewhat small in size but totally essential to a region that is growing as fast as this one is expanding. This initiative is perhaps the most innovative public-private partnership in the state's history.

Plans for smaller projects throughout the U.S., for which funding is not available, are perfect targets for companies willing to put together financing options. Here's a quick sampling for projects of the type that are good prospects for contractors willing to bring alternative funding to a competitive bid process:

- A \$14 million sewer infrastructure project is a high priority for Colchester, Vermont, but funding is not available and a bond

initiative failed. Currently, there are many unfunded projects (valued at \$110 million) in the city's five-year capital improvement plan;

- A new police headquarters is on a list of long overdue projects being sought in Claremont, California, and a Citizens Advisory Committee has been appointed to analyze other funding options;
- The city of Bryan, Texas, has an unfunded project for a new Community Center/Branch Library; and
- Darlington County, South Carolina, wants to address an aging county courthouse but lacks funding to launch the project.

These smaller projects represent opportunities for different types of public-private partnerships. Almost all are Design-Build-Finance but many do not require private-sector partners to provide maintenance and/or operational services. Investors work with public officials to design long-term revenue repayment models that are reasonable, stable and attractive to all parties.

SOURCE:

<https://www.constructconnect.com/blog/construction-news/smaller-projects-rural-mid-size-regions-attracting-funding-new-sources/>

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 19101, ("Project" or "Contract"):

Roosevelt Middle School – Portable Demolition
1926 E 19th Street, Oakland, CA. 94606

2. The Project consists of:

Scope of work includes demolition of three (3) existing portables, abatement of hazardous materials, asphalt patching, and cut and cap utilities to portables.

3. **Engineer's Estimate: \$150,000.00.**

4. Project Manager for this project is **Pam Henderson**, she can be reached at **(510) 535-7062**.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

C-21 Building Moving/ Demolition Contractor

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Wednesday, March 20, 2019**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com,

Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUNDABLE

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
 McGraw Hill Construction Data
 San Francisco Builder's Exchange
 Reed Construction Market Data
 Contra Costa Builder's Exchange
 Marin Builder's Exchange

8. Sealed bids will be received until **2:00 p.m., on Wednesday, April 17, 2019**, at the District Office, located at **955 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, and the District's Prequalification for Prospective Certified Local/Small Local Resident bidders, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A **mandatory**/voluntary pre-bid conference and site visit will be held on **Wednesday, April 3, 2019 at 10:00 a.m. at Front Entrance of Roosevelt**. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tardiness will render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

15. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

16. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

17. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

18. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact **Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

19. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

20. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

Mayor Garcetti and Los Angeles World Airports break ground on historic LAX airport train



Continued from page 1

that will take shape over the next four years," said Deborah Flint, CEO, LAWA. "Today, we celebrate this important milestone in the construction of our elevated train system, share our gratitude to our myriad partners who are making this project possible, and commit to delivering an exceptional project that will provide great benefit to our guests, the local community and the over 55,000 employees working at LAX."

"This project, along with the other LAMP projects, is a big step toward modernizing infrastructure at Los Angeles International Airport and relieving significant surrounding surface transportation congestion. We are excited that the FAA's work on the environmental assessment helped enable this project to move forward," said FAA Deputy Associate Administrator for Airports Winsome Lenfert.

On April 11, 2018, a 30-year, \$4.9 billion contract with LINXS, the developer of the APM, was unanimously approved by the Los Angeles City Council, marking the largest contract ever awarded in the City's history. Since then, LINXS has focused on finalizing the design of the guideway, operations systems, and stations along the 2.25 mile path — work that now allows for the start of major construction on the project. Through this public-private partnership contracting model, LINXS is designing, building, and financing the project and is also responsible for operating and maintaining the trains and stations for a 30-year period.

"The LINXS consortium is proud to celebrate this meaningful milestone with our partner, LAWA," said Gregory Amparano, LINXS Board Chair. "Together, we bring the combined international P3 expertise of our joint-venture partners and are excited to collaborate with LAWA on creating a world-class experience at LAX while we honor our commitment to provide local hiring opportunities to the Los Angeles workforce.

I am pleased to share that LINXS has committed \$115 million to-date in signed contracts to local, small and disabled veteran business subcontractors."

"In our partnership with LAWA, we have made LA's airport system a major generator of well-paying jobs for a skilled and trained workforce," said Ron Miller, Executive Secretary of the Los Angeles/Orange Counties Building and Construction Trades Council. "These jobs are rooted in the community through our local hire targets and our outstanding Apprenticeship Readiness programs. To guide these members through their careers, we need an ongoing roster of projects, led by people who share our commitment. We have those partners in LAWA, and with the APM, we have a world-class project that will create more than 2,000 construction jobs."

During the design and construction phases, LINXS has committed to 30% local hiring, which exceeds local hiring requirements, and together with LAWA is developing opportunities for local small businesses. LINXS has also agreed to place first-period apprentices from HireLAX and other pre-apprenticeship programs.

LINXS team members (Fluor, Balfour Beatty, ACS Infrastructure Development, Dragados USA, HOCHTIEF PPP Solutions, Flatiron, HDR and HNTB) have extensive experience building and operating APMs domestically and internationally. The rail provider, Bombardier Transportation, has been involved in operating numerous APM systems in the U.S. as well as in Dubai, London, and Munich.

For more information on the LAMP project, visit FlyLAX.com/ConnectingLAX.

SOURCE:

<https://www.lamayor.org/mayor-garcetti-and-los-angeles-world-airports-break-ground-historic-lax-airport-train>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385438-00

Fictitious Business Name(s):

3FIVE55

Address

775 Post Street #109, San Francisco, CA 94109

Full Name of Registrant #1

Shelley Bradford Bell

Address of Registrant # 1

775 Post Street #109, San Francisco, CA 94109This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**.Signed: **Shelley Bradford Bell**This statement was filed with the County Clerk of San Francisco County on **03/01/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
03/01/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385330-00

Fictitious Business Name(s):

C.C. Arts & Crafts Studio

Address

1478 19th Avenue #8, San Francisco, CA 94122

Full Name of Registrant #1

Yun Hsuan Chin

Address of Registrant # 1

1478 19th Avenue #8, San Francisco, CA 94122This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/21/2019**Signed: **Yun Hsuan Chin**This statement was filed with the County Clerk of San Francisco County on **02/21/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
02/21/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385491-00

Fictitious Business Name(s):

Cali Kati

Address

3111 24th Street, San Francisco, CA 94110

Full Name of Registrant #1

Shumham Hospitality Group Inc. (DE)

Address of Registrant # 1

480 Biscayne Avenue, Foster City, CA 94404This business is conducted by **A Corporation**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/5/2019**Signed: **Rupam Bhagat**This statement was filed with the County Clerk of San Francisco County on **3/05/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
03/05/2019

3/21/2019 + 3/28/2019 + 4/04/2019 + 4/11/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385297-00

Fictitious Business Name(s):

Control JMA Cleaning Service

Address

2721 Geneva Avenue, Daly City, CA 94014

Full Name of Registrant #1

Melvin Ostorga

Address of Registrant # 1

2721 Geneva Avenue, Daly City, CA 94014This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02/19/2019**Signed: **Melvin Ostorga**This statement was filed with the County Clerk of San Francisco County on **02/19/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
02/19/2019

2/28/2019 + 3/07/2019 + 3/14/2019 + 3/21/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385560-00

Fictitious Business Name(s):

Firefly Analytics

Address

1460 B Noe Street, San Francisco, CA 94131

Full Name of Registrant #1

Guillaume Guy

Address of Registrant # 1

1460 B Noe Street, San Francisco, CA 94131This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/11/2019**Signed: **Guillaume Guy**This statement was filed with the County Clerk of San Francisco County on **3/12/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
03/12/2019

3/14/2019 + 3/21/2019 + 3/28/2019 + 4/04/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385001-00

Fictitious Business Name(s):

Grem's Good Dog

Address

170 A South Van Ness, San Francisco, CA 94103

Full Name of Registrant #1

Facet Workshop Incorporated, (DE)

Address of Registrant # 1

170 A South Van Ness, San Francisco, CA 94103This business is conducted by **A Corporation**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/29/2019**Signed: **Julie Walton**This statement was filed with the County Clerk of San Francisco County on **01/29/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
01/29/2019

2/28/2019 + 3/07/2019 + 3/14/2019 + 3/21/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385379-00

Fictitious Business Name(s):

Jamie Zee Productions

Address

668 Cambridge Street, San Francisco, CA 94134

Full Name of Registrant #1

Jamie Zimmer

Address of Registrant # 1

668 Cambridge Street, San Francisco, CA 94134This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2019**.Signed: **Jamie Zimmer**This statement was filed with the County Clerk of San Francisco County on **02/25/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
02/25/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385506-00

Fictitious Business Name(s):

New Toy Classics

Address

3627 Sacramento Street, San Francisco, CA 94118

Full Name of Registrant #1

Laurence J. Shaw

Address of Registrant # 1

595 Fairway Drive, Novato, CA 94949This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2017**Signed: **Laurence J. Shaw**This statement was filed with the County Clerk of San Francisco County on **03/06/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
03/06/2019

3/14/2019 + 3/21/2019 + 3/28/2019 + 4/04/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385523-00

Fictitious Business Name(s):

Renodo

Address

667 O'Farrell St, #14 San Francisco, CA

Full Name of Registrant #1

Brendon Coates

Address of Registrant # 1

667 O'Farrell St, #14 San Francisco, CAThis business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**Signed: **Brendon Coates**This statement was filed with the County Clerk of San Francisco County on **03/08/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
03/08/2019

3/14/2019 + 3/21/2019 + 3/28/2019 + 4/04/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385697-00

Fictitious Business Name(s):

Tantrum

Address

858 Cole Street, San Francisco, CA 94117

Full Name of Registrant #1

Tantrum Inc. (CA)

Address of Registrant # 1

858 Cole Street, San Francisco, CA 94117This business is conducted by **A Corporation**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/15/2019**Signed: **Richard Weld**This statement was filed with the County Clerk of San Francisco County on **3/15/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
03/15/2019

3/21/2019 + 3/28/2019 + 4/04/2019 + 4/11/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385698-00

Fictitious Business Name(s):

Tantrum

Address

248 Clement Street, San Francisco, CA 94118

Full Name of Registrant #1

Tantrum Inc. (CA)

Address of Registrant # 1

858 Cole Street, San Francisco, CA 94117This business is conducted by **A Corporation**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/15/2019**Signed: **Richard Weld**This statement was filed with the County Clerk of San Francisco County on **3/15/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
03/15/2019

3/21/2019 + 3/28/2019 + 4/04/2019 + 4/11/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0385469-00

Fictitious Business Name(s):

The Olympic Cafe

Address

555 Geary Street, San Francisco, CA 94102

Full Name of Registrant #1

Electrocelt Promotions, Inc. (CA)

Address of Registrant # 1

244 Kearny Street, Floor #7, San Francisco, CA 94108This business is conducted by **A Corporation**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/04/2019**.Signed: **Brian Sheehy**This statement was filed with the County Clerk of San Francisco County on **03/04/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
03/04/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385436-00

Fictitious Business Name(s):
Spring Ahead Coaching
Address
55 New Montgomery Street, #802, San Francisco, CA 94105
Full Name of Registrant #1
Kealy Spring
Address of Registrant #1
7 Ortega Court, Pacifica, CA 94044

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/1/2019**

Signed: **Kealy Spring**

This statement was filed with the County Clerk of San Francisco County on **03/01/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
03/01/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385440-00

Fictitious Business Name(s):
Stevens & Associates
Address
855 Sansome Street, Floor #2, San Francisco, CA 94111
Full Name of Registrant #1
Myles C. Stevens
Address of Registrant #1
539 18th Avenue, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/18/1978**

Signed: **Myles C. Stevens**

This statement was filed with the County Clerk of San Francisco County on **03/01/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
03/01/2019

3/07/2019 + 3/14/2019 + 3/21/2019 + 3/28/2019

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385569-00

Fictitious Business Name(s):
Studio Graf
Address
12 Geary Street, Suite 603, San Francisco, CA 94108
Full Name of Registrant #1
Graf & Tolosa, Inc (CA)
Address of Registrant #1
12 Geary Street, Suite 603, San Francisco, CA 94108

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2019**

Signed: **Fabian Graf**

This statement was filed with the County Clerk of San Francisco County on **3/12/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
03/12/2019

3/21/2019 + 3/28/2019 + 4/04/2019 + 4/11/2019

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385619-00

Fictitious Business Name(s):
Three Seasons Floral Design
Address
301 Mission Street, Apt #3C, San Francisco, CA 94105
Full Name of Registrant #1
Tessa Nguyen
Address of Registrant #1
301 Mission Street, Apt #3C, San Francisco, CA 94105
Full Name of Registrant #2
Jeffrey Peters
Address of Registrant #2
301 Mission Street, Apt #3C, San Francisco, CA 94105

This business is conducted by **A General Partnership**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/14/2019**

Signed: **Tessa Nguyen**

This statement was filed with the County Clerk of San Francisco County on **3/14/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
03/14/2019

3/21/2019 + 3/28/2019 + 4/04/2019 + 4/11/2019

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385323-00

Fictitious Business Name(s):
Yu Design
Address
653 8th Avenue, San Francisco, CA 94118-3701
Full Name of Registrant #1
Diana Nowlan
Address of Registrant #1
653 8th Avenue, San Francisco, CA 94118-3701

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Diana Yu Nowlan**

This statement was filed with the County Clerk of San Francisco County on **02-20-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
02/20/2019

2/28/2019 + 3/07/2019 + 3/14/2019 + 3/21/2019

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0385178-00

Fictitious Business Name(s):
1.) Forty Three Thirty Six
2.) Waterglass Records
Address
528 Via de la Valle, Unit K, Solana Beach, CA 92075
Full Name of Registrant #1
Michael Reyna
Address of Registrant #1
528 Via de la Valle, Unit K, Solana Beach, CA 92075

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/17/2019**

Signed: **Michael Reyna**

This statement was filed with the County Clerk of San Francisco County on **02/08/20019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
02/08/2019

02/14/2019 + 2/21/2019 + 2/28/2019 + 3/07/2019

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) QUICKLY

Located at **5301 Mission Street #B, San Francisco, CA 94112**

This fictitious business name was filed in the County of San Francisco on **August 30, 2016** under file **A-0372378-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Chao Qiang Lin
243 Dublin Street
San Francisco, CA 94112

Full Name of Registrant #2
Wai Mui Luk Lin
243 Dublin Street
San Francisco, CA 94112

This business was conducted by a **A MARRIED COUPLE**

Signed: **Chao Qiang Lin**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Sonya Yi**
Deputy County Clerk
3/18/2019

3/21/2019 + 3/28/2019 + 4/4/2019 + 4/11/2019

The Struggle of Bidding Jobs

Continued from page 2

- Valuating Risk. Risk must be assigned a value. This is a common reason for inaccurate construction estimates. One of the leading causes of cost overages is the contractor's limited ability to conduct scientific RAs on larger complex projects. Many contractors don't understand risk transfer with contracts and the upstream liability they are carrying.
- Unpredictable Price Fluctuation. Pricing on materials such as lumber, drywall, copper, and steel can fluctuate on long-term projects. Stipulated sum contracts by owners are generally indemnified from material increases while suppliers give price agreement to contractors only for the shortest possible time.
- Pressure to Cut Pricing. Contractors can be pressured into cutting pricing to get awarded the project. Some contractors may cut their profit margins or offer alternatives to the owner to lower project cost. Typically, contractors will go back to their subcontractors and material suppliers and ask for discounts. This is common but subcontractors and material suppliers can see this as a game and pad their pricing early on.

This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.

Construction Recruitment

Continued from page 8

tion experience. The program also works with Wounded Warriors and helps disabled vets find jobs in the construction industry.

Local Youth Outreach

Some construction trade organizations sponsor local events to get young people interested in the industry. From formal education opportunities to simple demonstrations, these aim to expose students to career possibilities they may not consider otherwise.

Recently in Duluth, Minnesota, for example, the trades association held an event called "Construct Tomorrow." This outreach effort was set up with demonstration stations showing the type of work people in the building industry do daily. It was a hands-on experience meant to generate excitement in young people and show them another option for a career after high school, particularly in a region with a high demand for construction professionals.

Offering Apprenticeships

Events are also used to highlight skilled trades, such as ironworking, and provide information on gaining an apprenticeship. While the worker might start out making less, after they learn the trade, they'll make much more than an average worker.

Some companies go into local schools to talk about a specific type of work in the construction industry and explain how apprenticeship programs work. College and job fairs are another place to put information into the hands of young people or those looking for a new career.

A registered apprenticeship program gets certified through the Department of Labor Office of Apprenticeship or a state agency. While developing a program requires time and resources from industry employers, it results in a steady pipeline of highly-trained workers within a company's specific field. This level of career support and stability has undeniable appeal for students and employers alike.

Visit link below for the full article

<https://www.constructconnect.com/blog/operating-insights/programs-provide-model-construction-recruitment/>

Women Entrepreneurs

Continued from page 7

Club's online credit marketplace connects borrowers and investors to deliver more efficient and affordable access to credit. LendingClub's technology platform creates cost efficiencies, which are passed onto borrowers as savings in the form of lower rates and to investors in the form of risk-adjusted returns. LendingClub is based in San Francisco, California. Loans made by WebBank, member FDIC.

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